

Hitachi Home and Life Solutions (India) Limited

Regd. Office: 9th Floor, Abhijeet, Mithakhali Six Roads, Ahmedabad : 380 006

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER, 2012

(Rs. in Lacs)

Sr. No.	Particulars	3 months ended 30/09/2012	Preceding 3 months ended 30/06/2012	Corresponding 3 months ended 30/09/2011	Year to date figures for current period ended 30/09/2012	Year to date figures for previous period ended 30/09/2011	Previous year ended 31/03/2012
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
	PART - I						
1	Income from operations						
	Sales/Income from operations	14,857.90	41,343.16	13,455.29	56,201.06	49,004.70	85,778.81
	Less : Excise duty recovered	1,034.20	4,002.16	892.51	5,036.36	3,931.50	6,867.17
(a)	Net Sales/Income from operations (Net of excise duty)	13,823.70	37,341.00	12,562.78	51,164.70	45,073.20	78,911.64
(b)	Other Operating Income	163.26	265.17	196.33	428.43	436.60	897.27
	Total income from operations (net)	13,986.96	37,606.17	12,759.11	51,593.13	45,509.80	79,808.91
2	Expenses						
(a)	Cost of materials consumed	5,393.63	15,938.42	4,012.98	21,332.05	19,105.64	43,093.44
(b)	Purchase of stock-in-trade	4,117.51	3,564.38	1,268.99	7,681.89	2,955.41	5,715.63
(c)	Changes in inventories of finished goods,work-in-progress and stock-in-trade	(627.78)	5,570.37	2,694.74	4,942.59	8,312.95	3,362.25
(d)	Employee benefits expense	1,427.26	1,292.30	1,250.57	2,719.56	2,429.79	5,278.50
(e)	Depreciation and amortisation expense	428.80	480.64	439.43	909.44	903.25	1,831.74
(f)	Other expenses	3,602.01	8,680.54	3,977.47	12,282.55	10,590.38	19,444.45
	Total expenses (a to f)	14,341.43	35,526.65	13,644.18	49,868.08	44,297.42	78,726.01
3	Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2)	(354.47)	2,079.52	(885.07)	1,725.05	1,212.38	1,082.90
4	Other income	434.41	35.60	13.75	470.01	37.65	87.41
5	Profit/(Loss) from ordinary activities before finance cost and exceptional items (3+4)	79.94	2,115.12	(871.32)	2,195.06	1,250.03	1,170.31
6	Finance costs	92.45	162.49	192.13	254.94	421.24	891.04
7	Profit/(Loss) from ordinary activities after finance cost but before exceptional items (5+6)	(12.51)	1,952.63	(1,063.45)	1,940.12	828.79	279.27
8	Exceptional Items	-	-	-	-	-	-
9	Profit/(Loss) from ordinary activities before tax (7+8)	(12.51)	1,952.63	(1,063.45)	1,940.12	828.79	279.27
10	Tax Expenses						
(a)	Current tax (net)	54.25	731.59	(135.91)	785.84	496.74	251.67
(b)	Deferred tax (credit)	(95.77)	(140.19)	(201.12)	(235.96)	(253.41)	(298.57)
	Total (a+b)	(41.52)	591.40	(337.03)	549.88	243.33	(46.90)
11	Net Profit/(Loss) from ordinary activities after tax (9+10)	29.01	1,361.23	(726.42)	1,390.24	585.46	326.17
12	Extraordinary items	-	-	-	-	-	-
13	Net Profit/(Loss) for the period (11+12)	29.01	1,361.23	(726.42)	1,390.24	585.46	326.17
14	Paid-up Equity Share Capital (Face value Rs.10/- per share)	2,296.00	2,296.00	2,296.00	2,296.00	2,296.00	2,296.00
15	Reserves excluding revaluation reserves as per balance sheet of previous accounting year						14,825.63
16	Basic and Diluted Earnings Per Share (of Rs. 10 each) (Not annualised) (Rs.)	0.13	5.93	(3.16)	6.06	2.55	1.42
	PART - II						
A	PARTICULARS OF SHAREHOLDING						
1	Public shareholding:						
	-Number of shares	6,910,008	6,910,008	6,910,008	6,910,008	6,910,008	6,910,008
	-Percentage of shareholding	30.10	30.10	30.10	30.10	30.10	30.10
2	Promoters and promoter group Shareholding						
a	Pledged/Encumbered						
	- Number of shares	-	-	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
b	Non-encumbered						
	- Number of shares	16,050,000	16,050,000	16,050,000	16,050,000	16,050,000	16,050,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	69.90	69.90	69.90	69.90	69.90	69.90
B	INVESTOR COMPLAINTS						
		Pending at the beginning of the quarter	Received during the quarter	Disposed off during the quarter	Remaining unresolved at the end of the quarter		
	3 months ended 30.09.2012	Nil	Nil	Nil	Nil		

STATEMENT OF ASSETS AND LIABILITIES AS AT 30TH SEPTEMBER 2012

Sr. No.	Particulars	As at	As at
		30/09/2012 (Unaudited)	31/03/2012 (Audited)
A	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share capital	2,296.00	2,296.00
	(b) Reserves and surplus	16,215.88	14,825.63
	Sub-total - Shareholders' fund	18,511.88	17,121.63
2	Non-current liabilities		
	(a) Long-term borrowings	3,167.81	-
	(b) Other long-term liabilities	0.30	4.59
	(c) Long-term provisions	1,148.17	1,032.73
	Sub-total - Non-current liabilities	4,316.28	1,037.32
3	Current liabilities		
	(a) Short-term borrowings	2,026.60	7,031.36
	(b) Trade payables	20,878.81	25,868.81
	(c) Other current liabilities	2,719.29	7,723.19
	(d) Short-term provisions	1,046.54	729.35
	Sub-total - Current liabilities	26,671.24	41,352.71
	TOTAL - EQUITY AND LIABILITIES	49,499.40	59,511.66
B	ASSETS		
1	Non-current assets		
	(a) Fixed assets	8,964.36	14,230.38
	(b) Deferred tax assets (Net)	493.78	257.82
	(c) Long-term loans and advances	3,728.14	1,660.43
	(d) Other non-current assets	0.51	0.51
	Sub-total Non - Current assets	13,186.79	16,149.14
2	Current assets		
	(a) Inventories	14,005.15	26,807.37
	(b) Trade receivables	8,485.60	14,813.77
	(c) Cash and Bank balances	2,917.37	264.05
	(d) Short-term loans and advances	1,145.55	1,436.77
	(e) Other current assets	9,758.94	40.56
	Sub-total - Current assets	36,312.61	43,362.52
	TOTAL - ASSETS	49,499.40	59,511.66

Notes :

- The above financial results as reviewed by Audit Committee were taken on record by the Board of Directors at their meeting held on 1st November, 2012.
- The Company is engaged in the business of manufacturing, trading and other related services of Air Conditioners, Chillers and Refrigerators. Since the Company's business falls within a single business segment of Cooling Products for comfort and commercial use, disclosures under Accounting Standard (AS) 17 - Segment Reporting are not reported upon separately.
- There was a major fire on 18th July, 2012 at unit 2 in Kadi plant due to which it has become non-operational. The loss incurred by the Company is adequately covered under insurance claim. The written down value of fixed assets and costs of inventories destroyed / damaged have been appropriately adjusted in the books of accounts. Further, the insurance claim receivable, included in "Statement of Assets and Liabilities" above, is net of Rs 5,000 lacs received from the Insurance Company by way of an "on account" payment.
- The Company predominantly operates in air conditioning business which is seasonal in nature, major sales / income from operations is generated during the first and last quarter of every accounting year and accordingly, results of current quarter are not indicative of overall performance of the year.
- Foreign exchange loss/(gain) on external commercial borrowings are included in following heads for the respective periods.

	Quarter Ended			Half year ended		Year Ended
	30/09/2012	30/06/2012	30/09/2011	30/09/2012	30/09/2011	31/03/2012
Other expenses (Other income)	(154)	309	642	155	670	564
Finance Costs (to the extent considered as adjustment to interest costs)	65	62	134	127	270	440

- Employee benefits expense is net of write back of excess provision of earlier year amounting to Rs.Nil, Rs.137.25 lacs, Rs.137.25 lacs, Rs.72.80 lacs and Rs.72.80 lacs for the quarter ended 30.09.2012, 30.06.2012, Half year ended 30.09.2012, 30.09.2011 and year ended 31.03.2012 respectively.

- Previous period figures have been regrouped, wherever necessary, to make them comparable with the figures of current period.

For and on behalf of the Board of Directors

Place : Ahmedabad, Gujarat
Date : November 1, 2012

Motoo Morimoto
Managing Director